# Opportunities for Small Business at HUD A. Jo Baylor



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## Business Outreach/Procurement Goal:

The Bush Administration encourages all government agencies to broaden their horizons and open their doors to non-traditional outlets as small businesses are the backbone of the American economy!

HUD's Small Business Policy - May, 2001

- 50% of all direct contracts to be awarded to small business.
- 35% of all prime contracts to be subcontracted to small business.

### **HUD Opening Doors for All**

HUD contracts for a variety of services and supplies:

- Contracts and purchases at Headquarters
  - Professional services (e.g. research and evaluation studies)
  - Logistical support
  - Technical support for the operation of the Department

#### > Field

- Property Management, Marketing and Sales Services
- FHA Mortgage Insurance Support Services.
- > HUD spent almost 1 Billion Dollars in 2001!

## Promoting Universal Access Within the Bush Administration

- The Bush Administration is committed to providing access to large and small businesses alike, including veteran owned businesses. We continue to reach out to men and women of every race, religion and socioeconomic background.
- oSDBU networks with small business owners to ensure that they are aware of the procurement opportunities that exist in the various agencies.